

Ooma, Inc. costs and expenses excluded from non-GAAP values (unaudited)

F4Q17 (in thousands)

	Cost of Revenue		Operating Expenses			Total
	Product	Service	Sales and Marketing	Research and Development	General and Administrative	
Stock-based compensation and related taxes	\$55	\$231	\$412	\$911	\$937	\$2,546
Amortization of acquired intangible assets		40		2	41	83
Total	\$55	\$271	\$412	\$913	\$978	\$2,629